

WIR SUCHEN DICH!

Product Manager (m/f)

for our business location in Ismaning near Munich (DE)

The position is limited from 1st of March 2015 until 30th of June 2016.

Host Europe Group manages in excess of 6.5 million domains, and offers more than 1.5 million retail and wholesale customers mass, customised, managed and cloud web hosting, alongside multiple cloud based software applications. As the largest domain registrar in the UK and largest virtualisation provider in Europe, Host Europe Group is the default choice for business seeking high quality service, with first rate performance, at a competitive price. With its leading brands: Domainbox.com, 123-reg, Heart Internet, Host Europe & domainFACTORY, the Group has a market leading presence in the UK, Germany, Austria, Switzerland and Spain.

Founded in 2000, domainFACTORY is one of the largest hosting businesses in Germany, with over 1.1 million domains under management. Their webhosting, hosted communications, cloud and managed servers are chosen by both SMEs and private professionals across Germany, Austria and Switzerland. These services are backed by best-in-class technology developed in house by a dedicated team.

Your Responsibilities:

Reporting to the Group Head of Product Management for SaaS (Software-as-a-Service) you will build products from existing ideas and help to develop new ideas. You must possess a unique blend of business and technical savvy; a big-picture vision, and the drive to make that vision a reality. You must enjoy spending time understanding customer problems, and finding innovative solutions for the broader market.

You must be able to communicate with all areas of the company. You will work with engineering to define product release requirements. You will work with marketing communications to define the go-to-market strategy, helping them understand the product positioning, key benefits, and target customer. You will also serve as the internal and external evangelist for your product offering, occasionally working with the sales channel and key customers.

✓ Gather and prioritise customer and product requirements

- ✓ Propose product strategy, supported with competition, customer and market analysis
 - Manage the product lifecycle from conception to retirement
- ✓ Work closely with development, marketing, sales and support, to ensure targets are met
- ✓ Continuously assess technical and commercial success of products in the marketplace
- ✓ Provide input for marketing campaigns to increase customer engagement and awareness
 - \checkmark Evaluate and report on customer feedback about products
 - Report on performance against key indicators
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We offer a diversified and ambitious function in the dynamic market field of the internet service sector

We enable lots of creative leeway and attractive career opportunities in a new position

> We ensure performance-linked wages and flexible working time regulation

We are a motivated team with flat hierarchies, that has lots of fun at work

We have a great working atmosphere with many plants in the office, free drinks and snacks as well as a table soccer and a massage chair to relax during breaks

We have "Casual Friday" every day :-)

Degree or equivalent level qualification in a discipline which requires the application of analytical, business or technical skills

Ability to communicate effectively orally and in writing with customers and colleagues (in English and German)

Experience in Product Management and with hosting or online products is beneficial

Experience in developing and launching new products with agile development methodologies is beneficial (not mandatory)

Work independently and as part of a team and show initiative

Be resourceful and commercially astute

Good attention to detail

Expert IT skills in MS office (Word, Excel, PowerPoint)

Are you interested in becoming a part of our team?

Then please apply via email to <u>personal@df.eu</u> and send us your application in english.

For any questions please don't hesitate to call Franziska Sandweger (Human Resources): 089/55266-101.